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FOOD RETAIL NEWS

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Danfoss announces "Certified Contractor" program for 2008

Danfoss Food Retail is excited to announce the rollout of a new "Authorized Contractor" program in 2008. With the constant evolution of technology and customer requirements, it is critical that our contractor partners receive the support and training necessary to deliver the highest level of service and support in the industry:

The "Authorized Contractor" program will include:

- Minimum training requirements
- Core competency curriculum
- Additional "add-on" electives
- Ongoing continuing education opportunities
- Danfoss official certification of company and technicians
- License to utilize "Danfoss Authorized Contractor" logo
- Listing on Danfoss webpage as a "Danfoss Authorized Contractor"
- Access to expanded technical support services
- Ability to perform Danfoss Warranty Services



Our first certification training class will be held in Baltimore on March 26th and 27, 2008. Look for a future *In Control* newsletter that will provide more details about this exciting program. If you would like to be updated via e-mail concerning our 2008 certification seminar, please send your contact information to cathydepew@danfoss.com, and reference Food Retail Certification in the subject line.



New price books available

2008 price books are now available for 2008 standard and legacy Food Retail products. The new price books are effective Feb 4, 2008. Continued efficiency in our plant and purchasing activities have enabled us to keep the prices of our host controllers and IO boards unchanged at 2007 levels. Due to substantial material cost increases, prices on some peripheral and legacy products have been increased.

Please contact your Danfoss sales representative, or our customer service department at 410-931-8714 for copies of our standard and legacy price books.