



DrivePro™

Professional Drive Support



DrivePro™ Startup Service

Satisfaction from the start

Professional startup service performed by an authorized DrivePro™ technician ensures that customers realize the maximum benefits of their Danfoss VLT drive products. By purchasing a Danfoss DrivePro™ Startup, Danfoss customers can be certain that the correct drive has been selected, properly installed and wired and programmed for the specific application.

Proper commissioning of the drive eliminates unplanned delays and expenses, keeping installation on schedule.

A Danfoss DrivePro™ Startup ensures maximum utilization and efficiency of the drive system.

Professional drive support

Factory trained and authorized technicians inspect both the drive product and the installation before applying power.

Should a product issue arise during startup, the factory authorized technician can quickly provide a solution, ensuring all factory specifications are met.

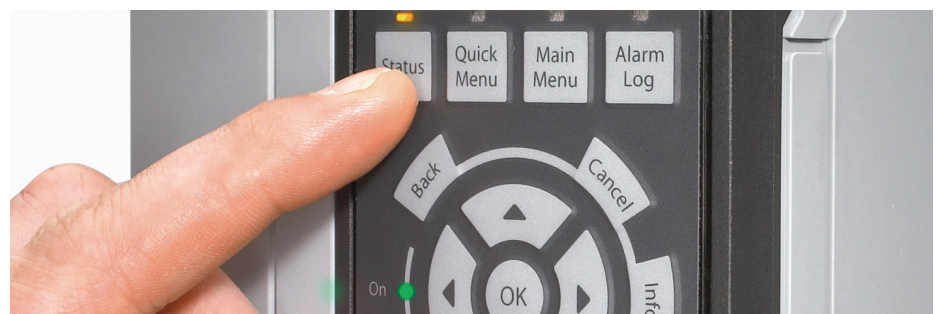
Professional Danfoss service partners have the training and experience to

program drives for today's application challenges. Danfoss stands behind the start-up work performed by authorized service partners dispatched from the factory.

Onsite training is available at the time of startup to ensure the customers are comfortable with the functionality and operation of the drive.

DrivePro™ Startup provides:

- Verification that the drive is complete, undamaged and properly installed
- Proper adjustments of drive parameters for maximum productivity and efficiency
- Functional testing of the drive product



Professional drive startup service saves time and ensures customer satisfaction



DrivePro™ Startup Service

Features:

- Verification that the drive is complete and undamaged, including the operator's packet
- Verification that the drive is properly matched to the application and meets Danfoss requirements for cooling and protection from the environment
- Verification of proper wiring to the drive, including routing, motor connections and shielding
- Verification that customer connections to the product are properly tightened and that internal connections have not been loosened during transport or handling
- Programming of drive and adjustment of the parameters for the motor and load characteristics (additional programming services are offered at an extra charge)
- Verification of proper response to automatic control commands, when available
- Functional test of drive and option panel to ensure proper motor rotation and product functionality
- Verification of phase balance on the drive output
- Setting of the internal time clock (if so equipped)
- Customer operator training as specified on the purchase order
- Appropriate response to product warranty issues, if needed
- Notification (of both the customer and Danfoss) of any installation shortcomings that may affect the drive's operation or longevity as well as any functions that could not be verified due to incomplete system readiness

Terms and conditions:

- Wire terminations are to be made, but no power is to be applied to the drive prior to startup checkout
- Reduced pricing is provided when Startup Service is ordered with the initial drive purchase
- Pricing applies only to drives installed in the 48 adjacent states; Oahu, Hawaii; Anchorage, Alaska and Canada. Standard rates include services performed between 7:00 am and 5:00 pm local time, Monday through Friday (request quote for other areas and times)
- Travel time to remote areas, extended time spent waiting for system readiness or complying with other customer requirements is billed at the appropriate hourly rate
- Interconnections between the drive and drive system devices or auxiliary enclosures are not included in startup rates (request a quote for this service)

www.danfossdrives.com

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