

MAKING MODERN LIVING POSSIBLE

Danfoss



Danfoss eBusiness

Efficiency at your fingertips

DANFOSS eBUSINESS



Making Modern



Customer focused



Self service



@ your fingertips

Solutions

Place your order, get instant feedback on availability, ship and track your orders without ever lifting the phone.

We currently offer two ways of doing eBusiness:

- Web Ordering
- Direct Business Integration

Contact us to find out which method suits your business best.

Web Ordering

www.danfoss.com/ordering can be used by all Danfoss customers wishing to access relevant account information at their leisure. Once you start using Web Ordering you can:

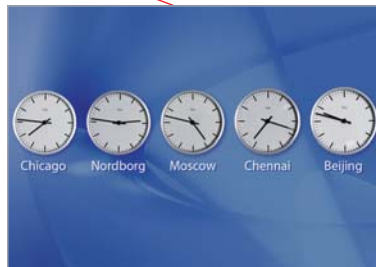
- Make your daily operations easier with Danfoss eBusiness services.
- Take advantage of the benefits of eBusiness, which enable you to order your Danfoss products electronically and instantly access relevant information.
- Enjoy a fast, flexible and free service. Order what you need when you need it at any time of the day.
- Danfoss eBusiness services help you keep your business on track efficiently with maximum flexibility, security and speed.



eBusiness Possible



Wherever



Whenever



Click back and relax

Direct Business Integration

With Direct Business Integration, we link our two businesses together by connecting your ordering system with Danfoss' order handling system. By integrating our business systems, the following messages can be automatically sent between you and Danfoss:

- Orders
- Confirmations
- Delivery notes
- Invoices

eBusiness Benefits

By using Danfoss eBusiness, you can order and access reliable information quickly and easily, 24 hours a day, 7 days a week.

eBusiness with Danfoss puts you in control, with full visibility and traceability, and reduces time and cost spent on ordering.

eBusiness enables faster order processing and helps reduce errors that can affect your business.

eBusiness frees up time for both you and Danfoss. Saving time reduces cost at both ends and provides opportunities for building even more business together.

Contact your local Danfoss sales company to get started and receive your user name and password.

Order Confirmation

Once your order information is complete, proceed by clicking "Submit Order." You will then be asked to confirm that you would like to submit the order. Finally, an order registration page – along with the Danfoss order number – will be displayed and can be printed if required.

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E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer Information | Sales Conditions

Registration of ...

Thank you for your order

Your Danfoss order number is: [redacted]

To print, please choose landscape format

Customer name		Shipping address	
Customer no.	[redacted]	Name	Test Company Name
Date created	21.08.2008	Street	Nowhere Street
Your order no.	My P.O. Number Reference	Postal code/City	NW12 8BQ / London
Your reference	My Reference Text	Region	Greater London
Partial delivery	Partial delivery	Country	Great Britain
		Phone/FAX	000-000-0000 /

Message for Danfoss sales department

Code no.	Your code no.	Description	Quantity	Net price	Requested date	Standard delivery time	Confirmed quantity/date	Delivery Group	Order line info
017-521608		RT121 PRESSOSTAT1-1 - 0 bar Pa	2		22.08.2008	1 week	2 / 22.08.2008		
02360041		AVTA 15 G 12N 25-65°C	1		29.08.2008	2 weeks	1 / 29.08.2008		
030-121768		KPDS PRESSOSTAT1-02 - 0 bar Pa	1		22.08.2008	1 week	1 / 22.08.2008		

Total net price (excl. tax) 4,000 KG

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Find Previous Orders

When logged in, click the tab "Previous orders." Select the appropriate search criteria for your previous order and click "Search."

Site Map | Logon | Logout

E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer Information | Sales Conditions

Previous orders


Danfoss order no. [input]
Your order no. [input]
Invoice no. [input]
Code no. [input]
Status: All [dropdown]

Date: (dd.mm.yyyy)
From: 12.10.2007 [dropdown]
To: 12.11.2007 [dropdown]

Search

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Order Information

All previous orders matching your search criteria will be displayed, along with their status. More detailed information on a specific order can be shown by clicking on the  icon.

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E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer Information | Sales Conditions

Previous orders

Danfoss order no.	Your order no.	Created date	Status	Total net price (excl. tax)
	Test	12.11.2007	Reserved	1100.00 
	Test	12.11.2007	Reserved	535.54 

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E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer information | Sales Conditions

Create order | Upload order lines | Previous orders | View Stored Shopping Basket

To print, please choose landscape format

Customer name: [] Shipping address: []

Customer no.: [] Name: []

Danfoss order no.: [] Street: []

Date created: 01.08.2008 Postal code/City: []

Your order no.: [] Region: []

Your reference: [] Country: []

Partial delivery: Partial delivery Phone/FAX: []

Sales employee name: []

Order details

Code no.	Your code no.	Description	Status	Requested quantity	Delivered quantity	Price	Requested date	Confirmed quantity/date	Order line note	Additional information
172A0651		FCP07 Sensorless AHBP	invoiced	5	5		08.08.2008	08.08.2008		
172H0656		FCP40 Sensorless AHBP	invoiced	5	5		08.08.2008	08.08.2008		

Total weight: 42.506 KG

Total net price (excl. tax): []

Back | View sales conditions | Copy to order

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Track & Trace

In the detailed information for a specific order, if a “truck” icon appears in the “additional information” field, your order has been dispatched from the Danfoss distribution facility. To track & trace the delivery (where available) click the icon. On the final screen, click the “Tracking no.” A new window will then open showing the track & trace information from the freight carrier’s website.

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E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer information | Sales Conditions

Create order | Upload order lines | Previous orders | View Stored Shopping Basket

Upload order lines

This screen offers you the possibility of mass upload of order lines - either by copying order lines from your IT system and pasting them in the textbox below or by exporting the order lines from your system to a file and uploading this file.

Please indicate in which columns 'code number' and 'quantity' are placed in the text box / file and indicate if the first line contains column headings. You can save your settings for future use by clicking 'Save settings'.

Column 1: Code number
Column 2: Quantity
Column 3: --Select field--
Column 4: --Select field--
Column 5: --Select field--

First line contain headings: Save settings

Paste orderlines into textbox and add to basket. You can use tabs, commas or semicolons as separator in the text box / file.

```
068U1030 5
018P6701 4
003N0041 1
003N0062 2
003N0066 1
```

Add to basket

Upload file with order lines to basket. The file must be a text file.

Browse

Add order lines in file to basket

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Upload Orders From Your Own System

It is possible to upload order lines from your own system, after they have been exported as CSV or TXT file from your own system. First, click the tab “Upload order lines” and define which columns in the exported data contain the code numbers and which contain the requested quantities. Next, either copy/paste the exported data into the specific area or upload a specific file with the product codes in the previously specified format.

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E-Commerce

Ordering

Change Language: English

Create order | Product search | Customer information | Sales Conditions

Create order | Upload order lines | Previous orders | View Stored Shopping Basket

Stored shopping baskets

Customer name: []

Customer no.: []

Basket name: Test Basket

Should the shopping basket be visible to other users?
 yes, visible to others
 no, only visible for me

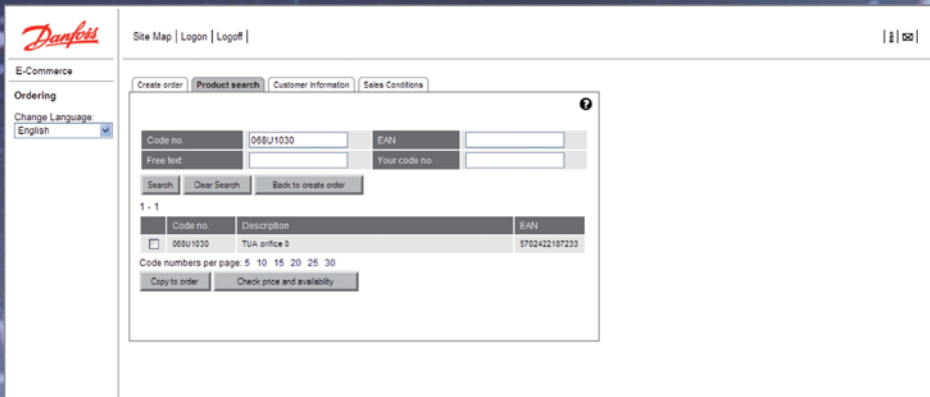
Code No.	Your code no.	Description	Quantity
068U1030			5
018P6701			4
003N0041			1
003N0062			2
003N0066			1

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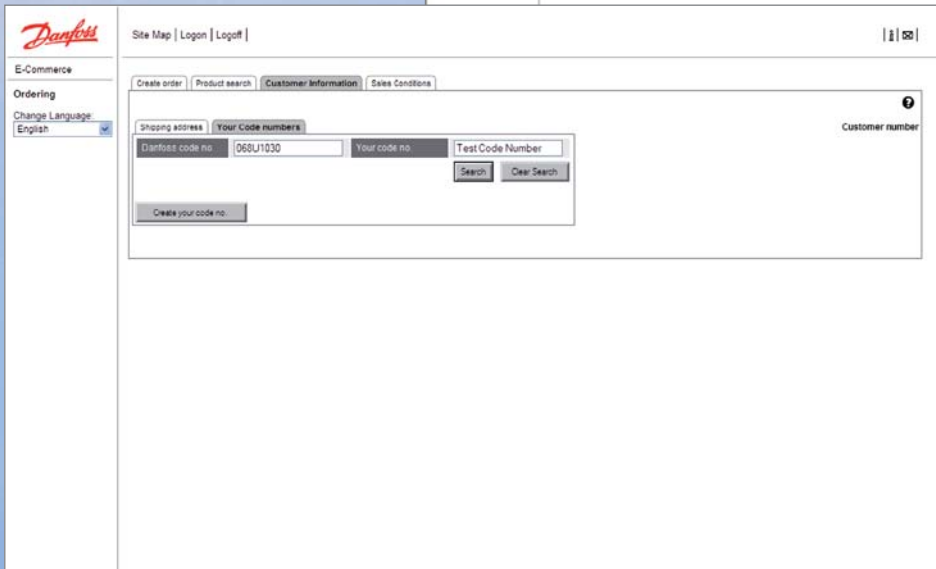
Find Previously Stored Shopping Baskets

At any stage during the ordering process, it is possible to save a shopping basket for later retrieval. By clicking “Store Shopping Basket” the product codes and requested quantities are saved and all stored shopping baskets can be accessed through the “View stored shopping basket” tab.



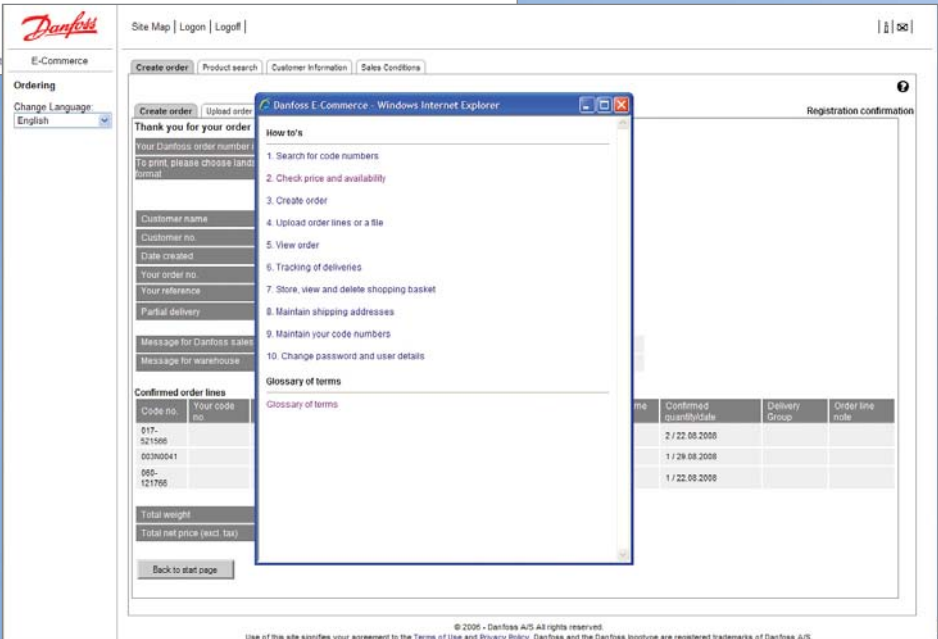
Product Search
It is possible to search for products using different search criteria. Click the tab "Product search." On the next page, choose a search criterion. An asterisk "*" without a space is used as a wildcard in the product search fields.

Shipping Address
Shipping addresses can be maintained within the web ordering system. Click the tab "Customer information" followed by the "Shipping Address" tab. From this screen, you can create, edit, delete or set a default delivery address for all subsequent orders.



Your Code Numbers
You can map your own company's product codes with the Danfoss product codes allowing you to enter orders using your own product codes. You can create new or maintain existing codes, by clicking the tab "Customer information" followed by the tab "Your code no." Then click "Create your code no." and input the requested information. Contact your local Danfoss office if you would like to upload a batch of codes.

Help
If you need help – for example with a code number or glossary search, or creating an order – click the ? icon. A help window will pop up and assist you in finding the answer you need.





Click Back and Relax

Just contact your local Danfoss sales company
and we will send you your username and password as soon as possible.
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